

SMALL BUSINESS EXCHANGE

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Current and Emergent Technologies Give Contractors a Competitive Edge



[Article was originally posted on www.constructconnect.com]

By Holly Welles,

Contractors are increasingly adopting new technologies to give themselves an edge over the competition. According to a recent study from USG Corp. and the U.S. Chamber of Commerce, 74% of contractors expect to adopt advanced technology within the next three years. The majority of them are doing so to increase labor productivity.

What kinds of technologies are these contractors adopting? Here are some of the most common current and emerging trends, whether construction firms are looking to embrace tried-and-true efficiency boosters or explore the cutting edge of construction technology.

Current Technologies

Some of the most common current technologies include:

Building Information Modeling

Using the building information modeling (BIM) process can help contractors on larger construction projects more efficiently plan their projects and keep them organized. The BIM process uses

3D modeling to help gather information and make it easier to visualize a project. BIM can be used in the design, construction, and operation of a building. As the amount of data we can collect increases, technologies like BIM become more useful.

Project Management Software

One software tool contractors can embrace is project management software. It can help firms complete day-to-day tasks more efficiently to help improve project delivery. You can use it to manage documents and resources and enhance communication and collaboration between partners.

Project management software may be cloud-based or web-based, which enables contractors to access documents from anywhere with any internet-connected device. This means contracting teams can use it whether they're on-site or in the office.

Estimating Software

Estimating software is another useful tool for contractors. As compared to spreadsheets and manual methods of estimating costs to inform

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Rosendin Welcomes 92 Summer Interns From 46 Universities

Electrical Contractor Hosts Biggest Internship Class in 100 Year History

Rosendin, the electrical contracting industry's largest employee-owned firm celebrating 100 years in business, welcomed 92 students for a week of orientation to kick off its Summer Intern Program. This marks Rosendin's largest class to date, with students from 46 colleges and universities, including 19 who are returning for the second or third year.

Rosendin's Intern Week, held June 11-14 in San Jose, gave students hands-on experiences

with opportunities to make key contacts and learn about different aspects of the company. After orientation, Interns are sent to Rosendin's regional offices to work on well-known, large scale projects such as LAX Airport's Automated People Mover Project.

"Our goal is to hire 100% of our interns after they finish their education, so it's important to give them engaging, real world experience on high profile projects that excite them for a career in the industry," said Rosendin Chairman/CEO,

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Rosendin 2019 Interns Debriefing

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Public Policy

Call to Action: Support AB 962, The Hospital Supplier Diversity Act

[Article was originally posted on <http://greenlining.org>]

By Anthony Galace,

Diversity matters in health care, and in more ways than you might think. The California State Assembly is currently considering a bill – Assembly Bill 962 authored by Assemblymember Autumn Burke (D-Inglewood) – that would further promote diversity by requiring all hospitals with annual operating budgets above \$25 million to report their supplier diversity – that is, contracting with minority-, women-, LGBT-, and veteran-owned businesses .

The data is clear: Increasing supplier diversity will benefit all Californians. Large corporations and government agencies across the nation buy billions of dollars in goods and services, and when diverse businesses get their fair share of these contracts, it builds jobs and prosperity in communities that otherwise may be left behind. Many firms are proactively embracing supplier diversity as a means towards maximizing their

impact; however, hospitals have remained notably silent, mainly because they haven't had to share this information with the public. This raises serious questions given the rapid growth among hospitals in the state and nation over the past decade.

And don't take our word for it; take theirs: According to the American Hospital Association, hospitals in California contributed over \$230 billion to the total state economy in 2016. While some hospitals have bought into the value of supplier diversity, most hospitals in the state haven't dedicated the necessary time and attention to increasing or tracking their supplier diversity.

Therefore, as state leaders assess the merits of this bill, here are three important reasons why California needs AB 962:

1) Supplier diversity benefits ALL Californians

Diversity is NOT a zero-sum game. When the California Public Utilities Commission began tracking supplier diversity among utility companies in 1986, diverse businesses only received

a paltry \$2.6 million in contracts; by 2017, that amount had grown to over \$10 billion – simply as a result of reporting and transparency. Moreover, after the California Department of Insurance began surveying the supplier diversity of the state's insurance providers in 2012, investments and partnerships with diverse small businesses increased by 93 percent over a five-year reporting period, from \$930 million in 2012 to \$1.8 billion in 2017.

The success from these policies has been resounding: According to the U.S. Census Bureau, in 2012, California boasted the largest market of diverse businesses in the nation. California should celebrate these achievements and ensure that other growing sectors – like hospitals – monitor their supplier diversity as well.

2) Diverse businesses serve California's most vulnerable populations

Minority-owned businesses represent 42 percent of all firms in California, with women, LGBT, and disabled veteran-owned businesses com-

prising 32 percent, 1.7 percent, and 2 percent, respectively. These businesses are more likely to operate as small businesses and hire people from diverse backgrounds, providing people from marginalized communities with a pathway to financial security and upward mobility. These enterprises play an especially critical role in times of economic downturn and increasing income inequality.

Hospitals are a vital part of California's success, and it's time they start supporting diverse businesses too. AB 962 will finally allow health care, business, and government leaders to engage in an honest and transparent discussion about leveraging the rapid growth of the health sector to benefit marginalized communities across the state. Photo: Wiki Images

In struggling and underserved communities, these businesses create important jobs for individuals from marginalized backgrounds. They make the up the backbone of the state's econo-

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Smart Ways TO WORK

by Odette Pollar

Helping a Grieving Colleague

You get the news Wednesday morning. A colleague has just had a death in her family. What should you do or say? What is the correct etiquette in the workplace, and what can you do to ease the pain and transition for your fellow worker?

You might send a card or wish to say something to express sympathy. In looking for the "right words" avoid platitudes. It will be better received if you sincerely express your concern or, better yet, if you share a memory about the person who

has died. That is more meaningful than an easily dropped cliché. Remember to look at the person that you are talking to rather than at your hands or away. It is their child or spouse that died, not them. Survivors often feel as though they are invisible to others.

What to Say

Be aware of your tone. You do not have to be continually solemn. Some humor, particularly in difficult times, is welcome. However, telling jokes, raucous laughter and being excessively chipper are grating on the nerves.

It is common for people to be uncomfortable in this situation and therefore tempted to avoid any awkwardness. This can mean that the lost one is never mentioned, when all the survivor wants to do is talk about the person. It is quite helpful to let people talk if they express a desire to do so. This is not to say that you suddenly become a grief counselor or that work ceases. For many people, continuing to work helps them get through the most trying times.

Let them be Sad

Try no to bow to the temptation to quickly switch the subject when the survivor talks about how bad they feel. No matter how uncomfortable you may be with pain or sadness, it is not nearly as difficult as it is for the person going through the loss. She will be sad and likely to have extreme emotional swings for a number of months as she goes through the grief cycle. Although there are often situations in life from which you learn great lessons, be very cautious about asking the survivor what lessons they are learning from this, what messages the universe is giving them or what positive things they are getting from going through the grieving process.

Nothing you can say will eliminate the other person's grief. All you can do is help soften it for a little while. Whether the loved one was ill for a long time or died unexpectedly, there is no real way for the survivor to prepare for this event. In the case of a sudden death, a well-meaning comment such as, "Well at least he didn't suffer like my mother who had cancer" can trivialize the death.

Help Later

Immediately after a death, the survivor receives a great deal of attention and support. But after a time, maybe a couple of weeks or months, other people move on with their lives. One of the worst things that colleagues do is seem to forget that the person has experienced such a significant loss. It is really important to be supportive for a number of months after a death. The loss is still fresh for the survivor. Continue to take the person to lunch, ask how they are doing and offer support. This is also a good time to share a memory or to write a note. Notes and kind words even months later are still highly appreciated. Saying something about the lost one is painful to hear, but going through the pain is part of the process.

Be Accommodating

Do not be surprised at changes in behavior and sometimes in the performance of work. The culture in the United States does not support mourning as do some other cultures. People are expect-

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Access to Capital

Ready to Grow Your Business?

Credit Unions for Military Entrepreneurs

By Marco Carbajo,

If you are in the military, a veteran, or military spouse; and you either own or are thinking about starting a business, consider joining a credit union for military entrepreneurs to service your company's banking needs.

Military credit unions offer tremendous benefits for small business owners and because they are member-owned, they always act in your best interest.

The good news is this: Once you are a member, you are always a member. You can leave the military, change employers, move, retire, and get married—and never have to leave the credit union.

Some of the additional benefits for military entrepreneurs are the wide array of financial products and services military credit unions offer.

For example, Navy Federal Credit Union offers a business credit card that does not report to your personal credit reports. When you draw on your

company's credit line, your personal debt/credit ratios are unaffected. This shelters your personal credit for personal necessities such as auto loans, mortgages, student loans, and personal credit cards.

Here is a breakdown of the types of business services military credit unions offer to their members.

Business Checking and Savings

- Variety of business checking accounts
- Variety of dividend-earning savings products—money market savings accounts (MMSAs), jumbo MMSAs, and certificates
- Dividends earned daily
- No or low monthly maintenance fees
- Scan deposits service

Business Loans (Secured and Unsecured Term Loans)

- Inventory financing
- Equipment purchases
- Leasehold improvements

- Finance—or even refinance—your investment properties
- SBA loans offered for start-up and/or less-tenured businesses

Business Credit Cards

- Low to no annual fees
- Annual percentage rate as low as prime plus 5.9 percent
- Rewards points

Merchant Card Processing

- Fair pricing
- Easy-to-read monthly processing statements that you will understand
- Dedicated customer service and support

Generally, you can join a military credit union if you fall under any of these categories:

- All Department of Defense (DoD) uniformed personnel

- All Department of Defense reservists
- All Army and Air National Guard personnel
- All Delayed Entry Program (DEP) personnel
- All DoD Officer Candidate programs
- US government employees assigned to DoD installations (including Coast Guard)
- All DoD civilian employees
- DoD contractors assigned to US government installations
- Family members—including grandparents, parents, spouses, siblings, grandchildren, children (including adopted and stepchildren), and household members

Some credit unions allow your family members (once they've joined) to extend the membership opportunity to their family members, too.

If you own a small start-up or a thriving company, a credit union for military entrepreneurs can

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California Sub-Bid Request Ads

AECOM Energy and Construction, Inc.
 8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
 Phone (510) 777-5000 • Fax (510) 777-5099
 An Equal Opportunity Employer

DBE Subcontractor/Supplier Bids Requested For:
**Sonoma-Marin Area Rail Transit
 Windsor Extension Project
 Contract No. CV-DB-18-001**

BID DATE: July 31, 2019 at 2:00 p.m.

Fax all quotes to 510-777-5099 or email to northwest.estimated@shimmick.com

Requesting certified DBE Subcontractor and Supplier Quotes on: Misc. Suppliers, Safety, Landscaping & Nursery, Petroleum/Oil/Lubricants, Sand & Gravel, Asphalt, Piling, Concrete & Cement, Reinforcing Bar Section, Steel, Doors & Frames, Lumber, Paint, Pipe, Fencing, Guard Railing & Barriers, Pavement Markers, Electrical & Signals, Glass & Glass Block, Building Material, Tools, Construction Staking, Construction Area Signs, Traffic Control System, Plane Asphalt Concrete, Remove Bridge Item, Clearing & Grubbing, Dust Palliative, Roadway Excavation, Grading, Structure Excavation, Shaped Bedding, Structure Backfill, Ditches Excavation, Embankment Construction, Imported Borrow, Hydroseeding, Erosion Control, Irrigation System, Finishing Roadway, Aggregate Subbase, Aggregate Base, Asphalt Concrete, Paving Asphalt (Asphalt Concrete), Furnish & Drive Piling, Cast-in-Drilled-Hole Concrete Piling, Prestressing Concrete Cast-in-Place, Concrete Structure, Minor Concrete Structure, Furnish Precast Concrete Deck Unit, Erect Precast Concrete, Concrete Block & Masonry Retaining Wall, Reinforcing Steel, Sign Structure, Roadside Sign, Railroad Work, Reinforced Concrete Pipe, Plastic Pipe, Concrete Curb & Sidewalk – Misc., Misc. Iron & Steel Frame/Cover & Grate, Fencing, Thermoplastic Traffic Stripe & Marking, Painted Traffic Stripe & Marking, Pavement Marking, Surveyor, Flat Bed Trucking, Trucker

Contract Documents are available upon request.

You may contact Natasha Inglis at natasha.inglis@aecom.com for access to the documents.

Subcontractors and Suppliers interested in this project may contact Aron Oshio by email at aron.oshio@aecom.com.

100% Performance and Payment bonds with a surety company subject to approval of AECOM Energy and Construction, Inc. are required of subcontractors for this project. AECOM will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest AECOM Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. AECOM's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. AECOM requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.



O.C. Jones & Sons, Inc.
 1520 Fourth Street • Berkeley, CA 94710
 Phone: 510-526-3424 • FAX: 510-526-0990
 Contact: Jean Sicard

REQUEST FOR LIABE/LBABA/SBE/VSBE
 SUBCONTRACTORS AND SUPPLIERS FOR:

**Airport Perimeter Dike Improvements
 (Phase 1B)**

**Oakland International Airport
 Port of Oakland**

Project #2017-12-A1

BID DATE: July 10, 2019 @ 12:00 PM

We are soliciting quotes for (including but not limited to): Trucking, SWPPP, Air Operations Area Construction Traffic Control, Air Operations Area FOD Control, Traffic Control Systems Outside of Air Operations Area, Survey, Clearing, Develop & Execute MMS Investigation Plan, Furnish & Install Geogrid, Furnish & Install Grade Separation Fabric, Type 1 Riprap, Type 2 Riprap, Steel Sheet Pile, Cone Penetrometer Tests, Cement Bentonite Cutoff Wall, Erosion Control Blanket, Fiber Rolls, Chain Link Fence, Slide Gate, Storm Drain Manholes, HDPE Storm Drain Pipe, Signs and Sign Posts, Dispose Abandoned Fuel Pipe, EBMUD Galvanic Anode Test Box, Hydroseed & Mulch, Weir Structure and 36" Culvert, Adjust Utilities, Imported Fill, Import Borrow, and Construction Materials

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. The Port of Oakland Maritime and Aviation Project Labor Agreement (MAPLA) [2016] V.1 applies to this project. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage LIABE/LBABA/SBE/VSBE participation. Plans & Specs are available for viewing at our office or through.



O.C. Jones & Sons, Inc.
 1520 Fourth Street • Berkeley, CA 94710
 Phone: 510-526-3424 • FAX: 510-526-0990
 Contact: Jean Sicard

REQUEST FOR DBE
 SUBCONTRACTORS AND SUPPLIERS FOR:

**Cold Place AC Pavement And RHMA Overlay
 Hwy 99 Sacramento
 Caltrans #03-0H4804**

BID DATE: July 24, 2019 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion, Lead Compliance Plan, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Water Pollution Control Program, Treated Wood Waste, Clearing & Grubbing, Dust Palliative, Shoulder Backing, Decomposed Granite, Wood Mulch, Irrigation, Hydroseed, Asphaltic Emulsion, Crack Treatment, Data Core, AC Dike, Tack Coat, Cold Plane AC, CIDH Concrete Pile, Structural Concrete, Minor Concrete, Sign Structure, Adjust Utilities to Grade, Rock Slope Protection, Pre/Post Construction Surveys, Misc. Iron & Steel, Delineators, Pavement Marker, Object Marker, Roadside Signs, Midwest Guardrail System, Single Thrie Beam Barrier, Transition Railing, Alternative In-Line Terminal System, Crash Cushion, Striping & Marking, Rumble Strip, Locating & Mapping Underground Facilities, Modify Existing Electrical System, and Construction Materials

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.



California Sub-Bid Request Ads



Floating Fire Station 35 Pier 22.5, SF, CA.

BID DATE: Friday July 12, 2019 at 3:00 p.m.
EMAIL TO: Bill Krill Bkrill@swinerton.com

Swinerton Builders is requesting subcontractor bids from all qualified subcontractors 15% LBE Participation required, must be Certified by City of San Francisco. Best Value Award - Construction Start 01/06/2020

SCOPE OF WORK:

To protect against sea-level rise and earthquakes, the City of San Francisco has awarded to Swinerton Builders a new two story 16,000 gsf Fire Station on top of a floating barge at piers 22.5/24 (just north of the Bay Bridge) in San Francisco. The float will initially be located at Pier 1 on Treasure Island and then moved to Pier 22.5 in San Francisco. The project is fully designed, sits on Port of San Francisco land and will be managed by the San Francisco Department of Public Works with funding thru the Emergency Safety and Emergency Response (ESER) Bond passed in 2014. Project includes a steel frame building, Exterior metal panels, three Fire Boats, various small craft and living quarters for Fire crews and officers.

TRADES BIDDING:

Structural Steel & Stairs, Miscellaneous Metals, Roofing, Exterior Metal Panels, Glazing, Tiling, Elevator, Fire Protection, Plumbing and Electrical

Non-Mandatory Pre-Bid Meeting at Swinerton on 6/26 from 9:00-10:00 am

PLANS & SPECIFICATIONS:

Available thru Swinerton "Smartbid" - contact Bill Krill at Bkrill@swinerton.com and from: <https://secure.smartinsight.co/#/PublicBidProject/447699>

WE REQUEST BIDS FROM ALL SUBS FOR ABOVE TRADES

Please submit your bid to Bkrill@swinerton.com

"Swinerton is an Equal Employment Opportunity, Minority, Women, Disability, and Veteran Employer"

Helping a Grieving Colleague

Continued from page 2

ed to take three days off for bereavement and then come back to work and perform at maximum potential right away. Grief comes and goes in waves. There are better days and worse days for the person. This is the time to be understanding and lenient. If you supervise this person, ask them what they need. Is it a lighter schedule for a while? Or a heavier one so they can distract themselves? Will they need some flexibility for time off for the bad days, or maybe go home early occasionally? Be understanding and allow the person room to breathe. If performance suffers too much, a referral to an Employee Assistance Program may be warranted. Ultimately, only time will make the difference and supportive, understanding colleagues will help the process.

Odette Pollar is a nationally known speaker, author, and consultant. President of the management consulting firm, Smart Ways to Work based in Oakland, CA, her most recent book is Surviving Information Overload. Email to share your comments, questions and suggestions: odette@SmartWaysToWork.com.

Visit us at: www.smartwaystowork.com



CM/GC: DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Chief Estimator: **GARRY DAY**
Website: www.desilvagates.com
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC)

is requesting bids for the project listed below:

TREASURE ISLAND STREET IMPROVEMENTS Sub-Phase 1B, 1C and 1E, San Francisco, CA

Contract No. TICD-19-03

Small Business Enterprise Goal Assigned is 41%

OWNER

TREASURE ISLAND DEVELOPMENT AUTHORITY

1 Sansome Street, Suite 3200,
San Francisco, CA 94104

BID DATE: JULY 11, 2019 @ 2:00 P.M.

We hereby encourage responsible participation of local Small Business Enterprises/Local Business Enterprises, and solicit their contractor or materials and/or suppliers quotation for the following types of work including but not limited to:

UTILITY CONSTRUCTION, INCLUDING WET UTILITIES (STORM WATER, STORM WATER FORCE MAIN, SANITARY SEWER, SANITARY SEWER FORCE MAIN, LOW PRESSURE WATER, STORM WATER AND SANITARY SEWER TREATMENT PLAN UTILITIES), AND DRY UTILITIES (JOINT TRENCH, ELECTRIC 12KV UNDERGROUND SUBSTRUCTURE, DTIS SUBSTRUCTURE, TELECOM COMMUNICATION SUBSTRUCTURE); SANITARY SEWER PUMP STATION AND LIFT STATION CONSTRUCTION; ROADWAY RETAINING WALL CONSTRUCTION; STRUCTURAL CONCRETE; ARCHITECTURAL CONCRETE; TRAFFIC CONTROL; ROADWAY AND SURFACE IMPROVEMENTS; HARDSCAPE; STREET LIGHTING; TRAFFIC SIGNALS; SITE FURNISHINGS; STORM WATER PLAN IMPROVEMENTS; ROADWAY PLANTING, IRRIGATION AND LANDSCAPE; STREETScape PLANTING, IRRIGATION AND LANDSCAPE; AND STORM WATER PLANTING, IRRIGATION AND LANDSCAPING.

Plans and specifications may be reviewed and downloaded from the Dropbox site at <https://www.dropbox.com/sh/f6sgllceigsjz/AAD0IE4iy4kQD6ztp59gDQGQa?dl=0>

Information is also available on the City and County of San Francisco's website at <https://sftreasureisland.org/contracting-ticd>

A Pre-Bid Conference will be held on June 20, 2019 at 10:00 AM located at One Avenue of Palms, Suite 216, San Francisco, CA 94130.

Fax your bid to (925) 803-4263 or email it to gday@desilvagates.com to the attention of Chief Estimator Garry Day. If you have questions, please email.

If you need SBE/LBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services for this project call the Estimator at (925) 829-9220. DGC is willing to breakout portions of work to increase the expectation of meeting the SBE/LBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

PROJECT: Improvements to Taxiway C, Long Beach Airport • Invitation #: R-7139

OWNER: CITY OF LONG BEACH - DBE GOAL 8%
BID DATE: JULY 1ST, 2019 • BID TIME: 10:00 A.M.

Please respond by 5:00 p.m., JUNE 30TH, 2019

Coffman Specialties, Inc. (CSI) is requesting quotes from all qualified subcontractors and suppliers for the following items of work, including but not limited to:

- TRUCKING / DIRT, BASES, ASPHALT
- EARTHWORK / GRADING / PAVEMENT DEMO
- DISPOSAL OF SOILS, PAVEMENTS & DEBRIS
- MILLING / PULVERIZING / LIME TREATED SUBBASE
- EQUIPMENT RENTAL
- WATER TRUCK
- STREET SWEEPING
- LEAD COMPLIANCE PLAN / ADL WORK
- SWPPP / WPC
- SURVEY
- QUALITY CONTROL
- PAVEMENT MARKING / STRIPING
- TRAFFIC CONTROL DEVICES / LIGHTS AND BARRICADES
- ASPHALT / ASPHALT PAVING / ASPHALT DIKE
- EROSION CONTROL
- CONCRETE SAWCUT & SEALING
- CONCRETE / MINOR CONCRETE
- CLEAR & GRUB
- AIRFIELD LIGHTING AND ELECTRICAL
- AGGREGATE SUPPLY / AGGREGATE BASE

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment/Materials and/or supplies. ****Subcontractors must provide a current contractor's license number and Department of Industrial Relations (DIR) current registration number with their quote.**

Plans and specs are available at no cost to interested firms. Please contact our office @ (858) 536-3100, email us: estimating@coffmanspecialties.com or you can visit our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms.

**Please send quotes via email to estimating@coffmanspecialties.com or via fax to (858) 586-0164

If you have any questions or need further information, please contact Gus Rios or Marty Keane @ (858) 536-3100



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Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263

Estimator: ERIC ALLRED

Website: www.desilvagates.com
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DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

STOCKTON METROPOLITAN AIRPORT CARGO RAMP EXPANSION PROJECT AIP No. 2019-AIP-45

OWNER

SAN JOAQUIN COUNTY -

44 North San Joaquin Street, 6th Floor, Stockton, CA 95202

BID DATE: JULY 10, 2019 @ 3:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, ELECTRICAL, EMULSION SUPPLIER, FENCING, K-RAIL SUPPLIER, LANDSCAPING, LIME TREATMENT, PCC PAVING, ROADSIDE SIGNS, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TESTING, TRAFFIC CONTROL MATERIAL SUPPLIER, EDGE DRAIN, HORIZONTAL DRAIN, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, IMPORTED BORROW, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at <http://www.e-arc.com/ca/stockton>

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



California Sub-Bid Request Ads

ATKINSON CONSTRUCTION

Requests
Sub-bids from All Qualified & Certified DBE Subcontractors/Suppliers for:

The City of San Marcos
Invitation No. CIP CONBID 19-01

****Note Addenda 1-8****

Creek District Infrastructure Project

REVISED Bid Date: Tuesday, July 16, 2019 per Addendum 8

Seeking Subs, Services & Supply for (but not limited to): Aggregate Base (Class 2), Architectural Treatment, Asphalt Paving, Bar Reinforcing Steel, Biofiltration Products (Aggregate Rock, Amended Soil), Bridge Deck Drainage System, CIDH Concrete Piling (Various sizes and Rock Socket), Clear and Grub / Mitigation Clearing and Grubbing, CML&C Steel Waterline, Concrete Barrier, Construction Survey, Construction Area Signs, Container Planting (One Gallon Natives), Demolition, Drainage Supply, Erosion Control, Fencing, Flatwork / Minor Concrete (Driveway, Side Walk, Curb Inlet), Headed Bar Reinforcement, Hot Mix Asphalt Paving, Irrigation System Installation, Landscaping, Levee Toe Drain, Masonry Block (Retaining Wall), Natural Boulders, Permanent Steel Casing (Various sizes), Prestressing Cast-in-Place Concrete, QA/QC, Reinforced Concrete Pipe (Various sizes and classes), Reinforced Concrete Pipe Rubber Gaskets and Joints (Various sizes and classes), Rock Slope Protection / Rock Slope Protection Fabric, Signal and Lighting, Sound Wall (Masonry Block), Stabilized Decomposed Granite, Steel Pedestrian Railing, Street Sweeping, Trucking, Water Fountain, Welded Steel Pipe, Wet and Dry Utility Supply.

REFER TO PROJECT SPECS & LATEST ADDENDUM FOR COMPLETE BID ITEM LIST.

ENGINEER'S ESTIMATE is \$68,963,100

DBE PROJECT GOALS -
Bent Ave Bridge & Improvements 13% /
Via Vera Cruz Bridge & Improvements 15%
*****Lower Tier DBE participation is greatly encouraged*****

Guy F. Atkinson
License # 1004388

18201 Von Karman Ave, 8th Floor,
Irvine, CA 92612

socal.esteeming@atkn.com |

Phone: 949-382-7145 | Fax: 949-553-0252

Guy F. Atkinson is a union contractor and an Equal Opportunity Employer. Atkinson is signatory to the Carpenters, Cement Masons, Laborers and Operating Engineers Unions. 100% Performance & Payment Bonds from an approved surety company will be required for subcontractors with contract value greater than \$100,000. Atkinson will pay the cost of bonds up to 2.0%. We will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (see project specs for full list of bid items) and provide assistance in obtaining bonding, lines of credit and insurance where needed. Prices must stay firm through subcontract and purchase order execution. Subcontractors will be expected to sign Atkinson's standard subcontract and to comply with our company's standard insurance requirements which include a waiver of subrogation. Please provide your contractor's license #, DBE cert # and DIR # with your quote. Atkinson requests that subs and vendors register and prequalify in our online system at <https://www.atknextranet.com> prior to bidding.

TO DOWNLOAD PLANS, SPECS, THE INFO HANDOUT, ALL ADDENDA, ETC and VIEW Q&A:

Please go to the City of San Marcos PlanetBids site -

<https://www.planetbids.com/portal/portal.cfm?CompanyID=39481>

Or contact Atkinson TO VIEW AND DOWNLOAD ALL BID DOCUMENTS through our online service, BuildingConnected. Please contact Atkinson with any questions or for help with your bid.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: **VICTOR LE**
Website: www.desilvagates.com
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 70 - CONSTRUCTION ON STATE HIGHWAY IN YUBA COUNTY NEAR MARYSVILLE FROM 0.1 MILE NORTH OF BINNEY JUNCTION UNDERPASS TO 0.3 MILE NORTH OF LAURELLEN ROAD

Contract No. 03-1E0604, Federal Aid Project No. ACSB1NH-P070(137)E Disadvantaged Business Enterprise Goal Assigned is 12%

OWNER

STATE OF CALIFORNIA - DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

REVISED BID DATE: JULY 9, 2019 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, BIOLOGIST CONSULTANT, BRIDGE, BOX CULVERT, CURED-IN-PLACE PIPELINER SUB, CLEARING AND GRUBBING/DEMOLITION, CONSTRUCTION AREA SIGNS, ELECTRICAL, EROSION CONTROL, FENCING, LEAD, COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, BARRICADE, CHANNELIZER, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, IMPORTED BORROW, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is <ftp://desilvagates.com> and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

SMALL BUSINESS EXCHANGE

REQUEST FOR QUALIFIED/CERTIFIED DBE SUBCONTRACTOR AND SUPPLIER PARTICIPATION

Route 70 Simmerly Slough
Caltrans Contract Number: 03-1E0604
DBE Goal 12%

REVISED Bid Date: July 9, 2019 at 2:00 PM

Quotes not received by 1:00 PM on bid day may not be reviewed/evaluated.

Flatiron West Inc. requests DBE subcontractor and supplier participation for the following Items of work, but not limited to: CAS/Roadway Signs, Bridge Demo, Clear & Grub, Erosion Control, AC Paving, Cold Plane AC, CIDH, Joint Seal Assembly, Post Tensioning, Rebar, AC Dike/Curbs, Underground Utilities, Fencing, Metal Railing, MBGR, Bridge Concrete Barrier, Striping, Electrical, PCC Demo, Aggregates: Class 2AB & Rip Rap, Ready Mix, Concrete Pumping, Welded Steel Pipe, Underground Pipe Products: APC, Misc. Iron & Steel, Misc. Metals, Trucking, SWPPP Plan, SWPPP Materials, Lead Compliance Plan, Geotextile Materials, Paving Oil, PTFE Bearings, Street Sweeping, Traffic Control and Quality Control Testing.

Non-DBE Subs/Suppliers: You will be expected to carry a proportionate percentage of 2nd-tier DBE participation with your quote. 2nd-tier DBE participation will be evaluated with your price.

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor/supplier scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Ironworkers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with subcontractors and suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron West will reimburse for bond premium up to 2%. **Firms must possess & provide current contractor's license number & DIR Registration number on the quote.** Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to the standard general terms & conditions. Copies are available for review on our Box.com ftp site upon email request.

To view and download projects docs for FREE from the Caltrans website you will need to "Create an Account" with Caltrans Connect. Use the following link <http://ppmoe.dot.ca.gov/des/oe/weekly-ads/all-adv-projects.phpt> enter the Advertised Projects page and scroll to Contract number: 03-1E0604. Sign in is required to access project plans.

Project documents may also be viewed in our office by appointment only, or downloaded for FREE from our Box ftp site. Please send an email request to NorCalBids@flatironcorp.com to view/access plans and specs for FREE on our BOX.com ftp site, or to set-up an appointment to view and meet with an estimator in our office.

Please send all quotes by email to NorCalBids@flatironcorp.com or to our BID FAX at 707-746-1603.

Flatiron West, Inc.
2100 Goodyear Rd Benicia, CA 94510
Phone 707-742-6000 Bid Fax 707-746-1603
Quotes can be emailed to: NorCalBids@flatironcorp.com
An Equal Opportunity Employer
Contractor License 772589

With SBE you can:

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and Suppliers

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Job Listings

Contact us at 800-800-8534 or sbe@sbeinc.com

Credit Unions for Military Entrepreneurs

Continued from page 3

help you guide your business every step of the way. You'll have a trusted partner who's looking out for your best interests.

To locate a military credit union nearest you, go to culookup.com and type in what branch of the military you serve under the affiliation tab.

My respect, appreciation, and prayers go out to all the members of our military and their families. We thank you for your service, dedication, and sacrifice for our country.

Marco Carbajo is a business credit expert, author, speaker, and founder of the Business Credit Insiders Circle. He is a business credit blogger for Dun and Bradstreet Credibility Corp., the SBA.gov community, About.com, and AllBusiness.com. His articles and blog, BusinessCreditBlogger.com, have been featured in Fox Small Business Center, American Express Small Business Saturday, Bloomberg Businessweek, The Washington Post, The New York Times, The San Francisco Tribune, Alltop, and Entrepreneur Connect.

Source: Small Business Administration



SBE PROJECT PARTNERS IN BUSINESS & COMMUNITY OUTREACH

- 35 years of history in connecting Primes, Corporations and Agencies with Small, Minority-Owned, Women-Owned, Disabled Veteran-Owned and DBE firms.
- “Vetted” Database including businesses certified by federal, state or local jurisdictions
- National trade / focus publications to community businesses and stakeholders
- Expertise in Diversity Outreach to identify firms, promote outreach events, and handle registration details.
- Archived search results

LINK TO OUTREACH ORDER FORM:

http://e8.octadyne.net/clientFiles/8023/SBE_Diversity-Outreach-Form.pdf

For more information contact:

Small Business Exchange, Inc. • 795 Folsom Street, 1st Floor, San Francisco, CA 94107

Phone: 415-778-6250 • Toll Free: 800-800-8534

Fax: 415-778-6255 • Email: sbe@sbeinc.com • Website: www.sbeinc.com

Business Toolkit

How to Transition Into Your Own Construction Business

[Article was originally posted on www.acuity.com]

By John Lack,

For those who like to work and are self-motivated, starting your own construction company can be very satisfying. Yes, there are challenges—it is a lot of work and has its share of headaches—but the rewards can far outweigh those things.

With different levels and types of contracting to go after, there isn't a cookie-cutter method for where to start. You may begin with small residential remodels and building decks, or you might have the opportunity to start in a larger commercial setting as I did, building a chain of grocery stores. Regardless of where you start, there are several basic principles that will help lay the foundation for a successful construction business.

Listed below are some principles from my own experience that I would like to share with you.

1. When you are starting out, stick with what you know and what you are familiar with. You want to show you are an expert in what you are doing. This will also help prepare your company for future expansion.
2. Get a mentor. If you are serious about starting a construction company, you probably realize when looking back that you had help getting your skills to where they are now. A mentor is someone who has already walked your path and can share knowledge, experience, and pitfalls. Whenever I see an opportunity to have a mentor, I will always choose the mentor over the possibility of making a mistake.
3. Put a business plan together. It does not have to be elaborate or expensive. It is a snapshot of your business and touches on your profile and goals. Include your company's description, marketing and sales, service and product line, management structure, and goals. If you need help, get someone to ask you the right questions. Get it down on paper—you can always tweak it later.
4. An accountant can help structure your company for the best tax advantages and protection. Should you be an S or C corporation, an LLC, or a sole proprietor? This is an important decision at the beginning of your journey.
5. Working with a bank or other financial institution can help your company when cash flow is tight. A bank that does a lot of business with contractors can help you set up an available line of credit you can easily access. Even though you want to move toward self-financing your projects, access to credit is a must.
6. Finding and obtaining good skilled employees can be challenging—especially when the construction industry in your area is booming. This can include employees in the field as well as office management. Realizing this is an ongoing search, you should keep your eyes open for potential employees. I always had a few young employees I would train and develop to my standards for the scope of work I wanted them to perform.
7. Getting good legal advice can avoid a host of problems. Sitting down with an attorney who specializes in construction can give you direction and protect you in ways you are not aware. Have your business plan reviewed yearly and keep your company protected.
8. Safety always starts at the top of the chain. If management is concerned and promotes a safety culture within the company, that will flow down to the rest of the employees. Start developing safety practices and procedures to put in place that will set the tone for your employees from the start.
9. We all need insurance, but it must be the right insurance. Having an insurance carrier who not only understands construction insurance but has firsthand knowledge of the construction industry is critical for your business to be protected. At Acuity, we know construction. That is why over 40,000 contractors trust us to protect their Business. With 96% customer claims satisfaction and specialists who know your business, our focus is you.

This article was written by Acuity Insurance's Construction Specialist, John Lack. For more construction business tips visit: acuity.com/contractor-focus.

Current and Emergent Technologies Give Contractors a Competitive Edge

■ Continued from page 1

bid prices, estimating software can help contractors save time and improve the accuracy and consistency of estimates. Furthermore, it helps smaller contracting operations keep track of less tangible "soft costs," which can account for about 30% of the total budget for a typical construction project.

With more efficient estimation, business owners have an increased ability to focus on the project itself. In addition to performing calculations for estimations, estimating software also often allows access to cost databases and templates for documents such as proposals, cost reports and cover letters.

Customer Relationship Management Software

As with any business, happy customers are the key to success for contractors. CRM software helps general contractors keep track of all the information related to their interactions with customers to help improve relationships with them. They can store contact information, data from past projects, data from sales calls and much more in a CRM. Keeping this information organized in one place can help deliver on projects and better focus on meeting the client's needs.

Equipment Monitoring

On larger construction projects, condition monitoring technologies—including fluid analysis and electronic data—minimize wasteful fuel

consumption and downtime. Construction contractors with access to electronic means for monitoring issues like idling can save on total fuel usage, getting the most out of expensive equipment.

Contractors have begun using radio frequency identification, more commonly referred to as RFID, to keep track of equipment, tools, and inventory. Attaching an RFID tag to an item enables you to scan it to get information, such as a model number or when it was last inspected.

Emerging Technologies

Some contractors are ahead of the pack and are trying out emerging technologies. Most of these are just starting to see use in the industry, but will likely become more common — and available for more applications — in the years to come.

Augmented and Virtual Reality

Augmented reality overlays digital objects over the real world, while virtual reality creates an immersive digital experience. Both typically involve the use of high-tech goggles or glasses. You've probably heard of these technologies, but you're more likely to have witnessed them in the context of gaming than construction.

However, the technologies have many applications in the industry. Contractors can use these technologies to practice skills in the digital world before trying them in real life. They can

also be useful for visualizing construction plans, allowing project stakeholders to interact with the design in an immersive way.

Drones

Drones, also called unmanned aerial vehicles, were the most popular technology among contractors who said they use advanced technology in the USG Corp. and U.S. Chamber of Commerce survey. Contractors can use them to fly over job sites to create a map to assist in planning. They can also fly a drone over a location to help monitor the project's progress.

Automation and Robotics

Automation and robotics are transforming all sort of industries, including construction. Contractors can use robots, self-driving construction vehicles and other technologies to increase productivity. One example of such a robot is the Semi-Automated Mason, which deploys a conveyor belt and robotic arm to lay 3,000 bricks in eight hours, about six times more than the average human mason could do on their own.

Rather than replacing masons, this robot takes over some of the repetitive, mundane parts of bricklaying, leaving humans to do tasks that require more skill.

3D Printing

3D printers, which produce physical objects layer by layer, could be extremely useful for con-

tractors. These devices enable construction firms to quickly and cost-effectively print parts used for a project, as well as tools and replacement components for equipment, from anywhere. Teams could potentially have a 3D printer on-site, reducing the downtime caused by broken items. 3D printers can also print unique designs, helping solve complex construction challenges.

Wearables

Wearables, including smart sensors, boots, and clothing, could help contractors increase safety, efficiency and productivity. These device keep track of worker location and can automatically detect falls. People can also use it to report incidents or hazards themselves. Wearables have started to make their way into the industry and will likely continue to become more popular.

Contractors across the industry have started to adopt advanced technology because of the productivity, efficiency, safety and cost benefits it brings. If you want a competitive edge, consider how new technologies may be able to help you.

SOURCE:

<https://www.constructconnect.com/blog/construction-technology/current-emergent-technologies-give-contractors-competitive-edge/>

Concerns About Homelessness, Infrastructure On The Rise; General Business Outlook Wanes



The West Sacramento Bridge District

By, Los Angeles County Business Federation

The 11th annual poll of Los Angeles County Business Federation (BizFed) shows that business owners share the same concerns that most Californians have around homelessness and crumbling infrastructure. The general business outlook has also dipped for the first time in four years, with caution up and optimism slowed.

Homelessness is the fastest rising concern for business owners.

In the list of top concerns, homelessness saw the biggest jump from last year's poll, reaching the #3 spot this year after peaking at #9 in 2018. It was cited by 24% of respondents as one reason why businesses and jobs are moving out of Los Angeles and California. Only 10% of respondents countywide are satisfied in the way local government is reducing the number of homelessness.

When asked about their satisfaction with their local government's performance on a number of issues, business owners were most disappointed with housing affordability and homelessness. 90% of business owners said they were dissatisfied with their local government's performance on reducing homelessness, while 94% cited housing affordability as the area where local government is performing the worst.

Pathways out of poverty identified as technical training and child care.

LA County has the highest poverty rate of any California County, according to Stanford's CA Poverty Measure. In 2018, BizFed announced an initiative to lift 1 million people out of poverty in LA County by 2028. In this year's poll, 66% of business leaders identified "career technical training and industry specific apprenticeships" as the best way to address poverty in LA. 38% pointed to increased childcare options for working families.

Roads and Freeways in dire need of repair in order for business to grow.

66% of respondents said roads and streets are the infrastructure that need attention most critically in Los Angeles County, followed by highways and freeways at 55%. Technology and communications rounded out the top three at 29%. Street repairs were cited as the number one infrastructure investment that would help LA businesses grow. With their major concerns about transportation infrastructure, it's easy to see why three times as many respondents (59% vs. 18%) said they oppose Governor Newsom's proposal to withhold Gas Tax funds from cities who don't meet their housing goals.

Business Optimism lowest in four years.

34% of poll takers forecasted significant or slightly better business outlook for 2019. This

is a sharp drop over the last three years. Since 2016, positive business outlook figures have been in the mid-60%. The number of business owners who say they expect growth to be flat this year has doubled from 22% in 2018 to 46% in 2019.

Threat of split roll causes nearly half of business owners to consider leaving CA

Taxes and fees remain the number one concern of business owners in California for 9 years straight. They are particularly concerned with proposed changes to Proposition 13, which would increase property taxes for industrial and commercial lands. A ballot initiative has already qualified for the November 2020 ballot, causing 40% of survey respondents to say that if passed, it may cause them to consider relocating their business outside of the state. 35% of business owners said that if the initiative passes, it may cause them to consider cutting payroll expenses.

80% of respondents blame high taxes and fees for businesses leaving in California already, far beyond the 59% who cited the state's rapidly changing regulatory environment. Traffic congestion/transportation and housing costs are cited as the 3rd and 4th reasons that businesses leave the state, respectively.

"The recent failure of Measure EE in Los Angeles proves that voters are starting to feel the same frustration that business owners have" said Tra-

cy Hernandez, BizFed's Founding CEO. "When our elected officials are not good stewards of public resources, it seems the first thing they do is turn to property owners to raise funds. But increasing taxes on homeowners only makes housing more expensive and less attainable. Raising taxes for business means they can't invest that money in their workforce, and it increases costs for customers."

"California is an important marketplace but it's not like businesses don't have other options," points out BizFed Board Chair Steve Bullock. "We've seen many major employers move to Texas, Florida, Virginia – the taxes are lower not just for their businesses, but for their employees. Their employees find that housing is more attainable, and traffic is less soul crushing in places that have growing economies and well performing schools."

Most and Least Business Friendly Cities for 2019

Santa Clarita, the City of Industry, and Torrance were selected as the most business friendly of LA County's 88 cities. The Cities of Los Angeles and Santa Monica were for the second year in a row to be the least business friendly cities, followed by Carson.

SOURCE: Los Angeles County Business Federation

Call to Action: Support AB 962, The Hospital Supplier Diversity Act

Continued from page 2

my. Monitoring how hospitals engage with these enterprises makes moral and financial sense.

3) Transparency in supplier diversity builds trust and accountability

AB 962 will finally allow health care, business, and government leaders to engage in an honest and transparent discussion about leveraging the rapid growth of the health sector to benefit mar-

ginalized communities across the state. Without this information, all we can do is speculate about the health sector's engagement with diverse businesses and the communities they serve. Making this information public is the only way to accurately evaluate the market the hospitals operate in, and it's the best way to guarantee these discussions occur equitably.

As a result of AB 962, California can expect increased engagement and partnerships between hospitals and diverse businesses across the state, just as happened with previous supplier diversity legislation. By requiring disclosure of this vital information, California can leverage the expansion of the growing health sector to benefit small businesses and enterprises that employ people of color, women, LGBT people, and veterans.

Hospitals are a vital part of California's success, and it's time they start supporting diverse businesses too. If you would like to support AB 962, please send in a support letter to Anthony Galace, Director of Health Equity with The Greenlining Institute. A sample support letter with instructions can be found here.

SOURCE: greenlining.org/blog/2019/support-ab-962-the-hospital-supplier-diversity-act/

Public Policy



**CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS**

**VARIOUS LOCATIONS PAVEMENT
RENOVATION NO. 41 AND
SEWER REPLACEMENT**

**Sourcing Event ID No. 000002276
Contract No. 1000013344
(PW VL PAVE RENOV NO.41 & SWR)**

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30:00 p.m. on July 31, 2019**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpublishworks.org/bid-docs. Please visit the Contracts, Bids and Payments webpage at www.sfpublishworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is at various locations throughout San Francisco, California and consists of pavement renovation, sewer replacement, traffic control, and all associated work. The time allowed for completion is 350 consecutive calendar days. The Engineer's estimate is approximately \$3,800,000. For more information, contact the Project Manager, **Ramon Kong** at 415-554-8280.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into any Contract with a Contractor that has its United States headquarters in a state ("Covered State") with laws that perpetuate discrimination against LGBT populations or where any or all of the work on the contract will be performed in any of those states. A list of states on the Covered State List can be found at: <https://oag.ca.gov/ab1887>.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 25%. Call Selormey Dzikunu at 415-554-8369 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on June 28, 2019; 10:00 a.m., at 1680 Mission Street, 3rd Floor.

For information on the City's Surety Bond and Finance Program, call 415-986-3999 or bond@imwis.com.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

6/27/19
**CNS-3266770#
SMALL BUSINESS EXCHANGE**



**CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS**

**Contract No. 1000013346/
Sourcing Event ID: 000002057
BILL GRAHAM CIVIC AUDITORIUM:
PHASE 2 ROOFING
"PW BILL GRAHAM CVC ADRM P2 RF"**

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30:00 p.m. on July 10, 2019**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpublishworks.org/bid-docs. Please visit the Contracts, Bids and Payments webpage at www.sfpublishworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work is re-roofing the flat roof of Bill Graham Civic Auditorium located at 99 Grove Street, San Francisco. Includes demolition of existing roofing, new Membrane Roofing, Fluid Applied Roofing, Insulation Board, Cover Board, Metal Flashing, Parapet Roofing, and Metal Cladding Replacement on Intake Penthouses, as shown on drawings. The time allowed for completion is 90 consecutive calendar days. The Engineer's estimate is approximately \$800,000. For more information, contact the Project Manager, **Will Kwan** at (415) 557-4688.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into any Contract with a Contractor that has its United States headquarters in a state with laws that perpetuate discrimination against LGBT populations ("Covered State") or where any or all of the work on the contract will be performed in any of those states. A list of states on the Covered State List can be found at: <https://oag.ca.gov/ab1887>.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 10%. Call Diane Mai-Tran at (415) 558-4080 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%.

Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on **June 26, 2019 at 1:00 PM** at 30 Van Ness Ave. 4th Floor Suite 4100, Fishbowl Conference Room.

For information on the City's Surety Bond Program, call 415-986-3999 or bond@imwis.com.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "C-39" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

6/27/19
**CNS-3267390#
SMALL BUSINESS EXCHANGE**



**GOLDEN GATE BRIDGE
HIGHWAY & TRANSPORTATION DISTRICT**

**NOTICE OF PROPOSED OVERALL
DISADVANTAGED BUSINESS
ENTERPRISE GOAL
FOR FEDERAL FISCAL YEARS 2019/2020
THROUGH 2021/2022**

The Board of Directors of the Golden Gate Bridge, Highway and Transportation District announces a proposed 3.2% overall goal for the participation of Disadvantaged Business Enterprises in contracting opportunities that are budgeted to receive federal financial assistance from the U.S. Department of Transportation, as administered by the Federal Transit Administration, for the period beginning October 1, 2019 and ending September 30, 2022.

Information on the development of the proposed goal and its rationale is available on the District's website at www.goldengate.org.

/s/ Amorette Ko-Wong,
Secretary of the District.

Dated: July 1, 2019
6/27, 7/3/19
**CNS-3268015#
SMALL BUSINESS EXCHANGE**

Visit **www.sbeinc.com**
to download the latest SBE
Newspaper and Newsletter



Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386637-00

Fictitious Business Name(s):
ALL ABOUT SF DOGS/ON THE GO PET CARE
Address
1222 Harrison Street, Apt #5207,
San Francisco, CA 94103
Full Name of Registrant #1
Jose David Navarro
Address of Registrant # 1
1222 Harrison Street, Apt #5207,
San Francisco, CA 94103
Full Name of Registrant #2
Yvette Navarro
Address of Registrant #2
1222 Harrison Street, Apt #5207,
San Francisco, CA 94103

This business is conducted by **A Married Couple**
The registrant(s) commenced to transact business under the
fictitious business name(s) listed above on **5-21-2019**

Signed: **Jose Navarro**

This statement was filed with the County Clerk of
San Francisco County on **05-21-2019**

Notice: This fictitious name statement expires five years
from the date it was filed. A new fictitious business name
statement must be filed prior to this date. The filing of this
statement does not of itself authorize the use in this state of
a fictitious business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
05/30/2019

06/13/19 + 6/20/19 + 06/27/19 + 07/04/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386924-00

Fictitious Business Name(s):
CITY MEDICAL PREP
Address
555 Innes Avenue Apt. #305, San Francisco, CA 94124
Full Name of Registrant #1
Jorge Hidrobo
Address of Registrant # 1
555 Innes Avenue Apt. #305, San Francisco, CA 94124

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the
fictitious business name(s) listed above on **06/16/2019**

Signed: **Jorge Hidrobo**

This statement was filed with the County Clerk of
San Francisco County on **06/19/2019**

Notice: This fictitious name statement expires five years
from the date it was filed. A new fictitious business name
statement must be filed prior to this date. The filing of this
statement does not of itself authorize the use in this state of
a fictitious business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Mariedyne L. Argente**
Deputy County Clerk
06/19/2019

6/20/19 + 06/27/19 + 07/03/19 + 07/11/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386696-00

Fictitious Business Name(s):
CITY SPINE CENTER
Address
5822 Geary Blvd., San Francisco, CA 94121
Full Name of Registrant #1
Chau Chiropractic, Inc. (CA)
Address of Registrant # 1
5822 Geary Blvd., San Francisco, CA 94121

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the
fictitious business name(s) listed above on **05/28/2019**

Signed: **Anthony Chau**

This statement was filed with the County Clerk of
San Francisco County on **05/28/2019**

Notice: This fictitious name statement expires five years
from the date it was filed. A new fictitious business name
statement must be filed prior to this date. The filing of this
statement does not of itself authorize the use in this state of
a fictitious business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
05/28/2019

6/20/19 + 06/27/19 + 07/03/19 + 07/11/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386731-00

Fictitious Business Name(s):
DELFT HOME
Address
618 Shrader Street, San Francisco, CA 94117
Full Name of Registrant #1
Delf Home LLC (CA)
Address of Registrant # 1
296 Bonview Street, San Francisco, CA 94110

This business is conducted by **A Limited Liability Company**
The registrant(s) commenced to transact business under the
fictitious business name(s) listed above on **1/1/2019**

Signed: **Brent Delf**

This statement was filed with the County Clerk of
San Francisco County on **05/30/2019**

Notice: This fictitious name statement expires five years
from the date it was filed. A new fictitious business name
statement must be filed prior to this date. The filing of this
statement does not of itself authorize the use in this state of
a fictitious business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Mariedyne L. Argente**
Deputy County Clerk
05/30/2019

06/06/19 + 06/13/19 + 6/20/19 + 06/27/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386750-00

Fictitious Business Name(s):
GSD QUALITY
Address
60 Ora Way Unit #208, San Francisco, CA 94131
Full Name of Registrant #1
Carolyn Raisner
Address of Registrant # 1
60 Ora Way Unit #208, San Francisco, CA 94131

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the
fictitious business name(s) listed above on **NOT
APPLICABLE**

Signed: **Carolyn Raisner**

This statement was filed with the County Clerk of
San Francisco County on **05/31/2019**

Notice: This fictitious name statement expires five years
from the date it was filed. A new fictitious business name
statement must be filed prior to this date. The filing of this
statement does not of itself authorize the use in this state of
a fictitious business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
05/31/2019

06/06/19 + 06/13/19 + 6/20/19 + 06/27/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386698-00

Fictitious Business Name(s):
Harvey's Place
Address
330 5th Street, San Francisco, CA 94107
Full Name of Registrant #1
Humaisan Grocers Inc., (CA)
Address of Registrant # 1
99 9th Street, San Francisco, CA 94103

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the
fictitious business name(s) listed above on **N/A**

Signed: **Saleh Humaisan**

This statement was filed with the County Clerk of
San Francisco County on **05/28/2019**

Notice: This fictitious name statement expires five years
from the date it was filed. A new fictitious business name
statement must be filed prior to this date. The filing of this
statement does not of itself authorize the use in this state of
a fictitious business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
05/28/2019

06/06/19 + 06/13/19 + 6/20/19 + 06/27/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386928-00

Fictitious Business Name(s):
Heartwood Hollow
Address
1378 Alabama Street, Apt A, San Francisco, CA 94110
Full Name of Registrant #1
Alyssa Helen Parr
Address of Registrant # 1
1378 Alabama Street, Apt A, San Francisco, CA 94110

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the
fictitious business name(s) listed above on **06-12-2019**

Signed: **Alyssa Helen Parr**

This statement was filed with the County Clerk of
San Francisco County on **06-19-2019**

Notice: This fictitious name statement expires five years
from the date it was filed. A new fictitious business name
statement must be filed prior to this date. The filing of this
statement does not of itself authorize the use in this state of
a fictitious business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
06/19/2019

06/27/19 + 07/03/19 + 07/11/19 + 07/18/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386909-00

Fictitious Business Name(s):
INTREPID COACHING
Address
125 Gardenside Dr. #108, San Francisco, CA 94131
Full Name of Registrant #1
Morgan Michael Bailey Inc. (CA)
Address of Registrant # 1
125 Gardenside Dr. #108, San Francisco, CA 94131

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the
fictitious business name(s) listed above on **02/26/2019**

Signed: **Morgan Michael Bailey**

This statement was filed with the County Clerk of
San Francisco County on **06/18/2019**

Notice: This fictitious name statement expires five years
from the date it was filed. A new fictitious business name
statement must be filed prior to this date. The filing of this
statement does not of itself authorize the use in this state of
a fictitious business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
06/18/2019

06/27/19 + 07/03/19 + 07/11/19 + 07/18/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386888-00

Fictitious Business Name(s):
Irving Seafood Market
Address
2130 Irving Street, San Francisco, CA 94122
Full Name of Registrant #1
VTNC Enterprises, LLC (CA)
Address of Registrant # 1
2130 Irving Street, San Francisco, CA 94122

This business is conducted by **A Limited Liability Company**.
The registrant(s) commenced to transact business under the
fictitious business name(s) listed above on **Not Applicable**

Signed: **Vincent Tom**

This statement was filed with the County Clerk of
San Francisco County on **06-17-2019**

Notice: This fictitious name statement expires five years
from the date it was filed. A new fictitious business name
statement must be filed prior to this date. The filing of this
statement does not of itself authorize the use in this state of
a fictitious business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
06/17/2019

06/27/19 + 07/03/19 + 07/11/19 + 07/18/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386944-00

Fictitious Business Name(s):
LASH SPOT
Address
1746 Post Street, San Francisco, CA 94115
Full Name of Registrant #1
Lash Vibes SF, Inc. (CA)
Address of Registrant # 1
64 Karen Ct., San Francisco, CA 94134

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the
fictitious business name(s) listed above on **06-18-2019**

Signed: **Huynh Cao**

This statement was filed with the County Clerk of
San Francisco County on **06-20-2019**

Notice: This fictitious name statement expires five years
from the date it was filed. A new fictitious business name
statement must be filed prior to this date. The filing of this
statement does not of itself authorize the use in this state of
a fictitious business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
06/20/2019

06/27/19 + 07/03/19 + 07/11/19 + 07/18/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386892-00

Fictitious Business Name(s):
MANTRA
Address
7 Casa Way #1, San Francisco, CA 94123
Full Name of Registrant #1
Made by Mantra, LLC (CA)
Address of Registrant # 1
7 Casa Way #1, San Francisco, CA 94123

This business is conducted by **A Limited Liability Company**
The registrant(s) commenced to transact business under the
fictitious business name(s) listed above on **NOT
APPLICABLE**

Signed: **Dominic Natalizio**

This statement was filed with the County Clerk of
San Francisco County on **06/17/2019**

Notice: This fictitious name statement expires five years
from the date it was filed. A new fictitious business name
statement must be filed prior to this date. The filing of this
statement does not of itself authorize the use in this state of
a fictitious business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
06/17/2019

6/20/19 + 06/27/19 + 07/03/19 + 07/11/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386760-00

Fictitious Business Name(s):
MVC PULSE SAN FRANCISCO
Address
2620 Jones Street, San Francisco, CA 94133
Full Name of Registrant #1
Marriott Resorts Hospitality Corporation (SC)
Address of Registrant # 1
1200 Bartow Road, Suite 40, Lakeland, FL 33801

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the
fictitious business name(s) listed above on **May 21, 2019**

Signed: **Bryan Blythe**

This statement was filed with the County Clerk of
San Francisco County on **05/31/2019**

Notice: This fictitious name statement expires five years
from the date it was filed. A new fictitious business name
statement must be filed prior to this date. The filing of this
statement does not of itself authorize the use in this state of
a fictitious business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
05/31/2019

06/13/19 + 6/20/19 + 06/27/19 + 07/04/19

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0386959-00

Fictitious Business Name(s):
CEA Consulting
Address
423 Washington St, 3rd Flr,
San Francisco, CA 94111-2341
Full Name of Registrant #1
WESPO, INC.
Address of Registrant # 1
423 Washington St, 3rd Flr,
San Francisco, CA 94111-2341

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06-12-2019**

Signed: **Kelly Solari**

This statement was filed with the County Clerk of San Francisco County on **06-21-2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
06/21/2019

06/27/19 + 07/03/19 + 07/11/19 + 07/18/19 9

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0386644-00

Fictitious Business Name(s):
Studio Banaa
Address
165 11th Street, San Francisco, CA 94103
Full Name of Registrant #1
Bunton Mousavi Architecture, Inc. (CA)
Address of Registrant # 1
207 Gough Street #46, San Francisco, CA 94102

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/11/2017**

Signed: **Dane Bunton**

This statement was filed with the County Clerk of San Francisco County on **05/22/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne L. Argente**
Deputy County Clerk
05/22/2019

05/23/19 + 05/30/19 + 06/06/19 + 06/13/19

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0386502-00

Fictitious Business Name(s):
Fit Girls SF
Address
1814 Divisadero Street, San Francisco, CA 94115
Full Name of Registrant #1
Alexis Fernandez
Address of Registrant # 1
1814 Divisadero Street, San Francisco, CA 94115

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **NOT APPLICABLE**

Signed: **Alexis Fernandez**

This statement was filed with the County Clerk of San Francisco County on **05/13/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**
Deputy County Clerk
05/13/2019

05/16/19 + 05/23/19 + 05/30/19 + 06/06/19

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0386398-00

Fictitious Business Name(s):
Awesome Tree Works
Address
435 Euclid Avenue, San Francisco, CA 94118
Full Name of Registrant #1
Matthew Urias
Address of Registrant # 1
435 Euclid Avenue, San Francisco, CA 94118

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05/03/2019**

Signed: **Matthew Urias**

This statement was filed with the County Clerk of San Francisco County on **05/03/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
05/03/2019

05/23/19 + 05/30/19 + 06/06/19 + 06/13/19

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0386648-00

Fictitious Business Name(s):
Yes U Can Dance
Address
1647 Taraval Street, San Francisco, CA 94116
Full Name of Registrant #1
Martina Wong
Address of Registrant # 1
11 Forest View Drive, San Francisco, CA 94132

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **5/1/2019**

Signed: **Martina Wong**

This statement was filed with the County Clerk of San Francisco County on **05/22/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
05/22/2019

05/23/19 + 05/30/19 + 06/06/19 + 06/13/19

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0386530-00

Fictitious Business Name(s):
Golden Gate Farmers Market
Address
5843 Geary Blvd., San Francisco, CA 94121
Full Name of Registrant #1
Heriberto Ponce Martinez
Address of Registrant # 1
3931 Geary Blvd., San Francisco, CA 94115

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **NOT APPLICABLE**

Signed: **Heriberto Ponce Martinez**

This statement was filed with the County Clerk of San Francisco County on **05/14/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Melvin Galvez**
Deputy County Clerk
05/14/2019

05/16/19 + 05/23/19 + 05/30/19 + 06/06/19

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
CHANGE OF NAME
CASE NO. CNC 19-554909

PETITIONER OR ATTORNEY
Sean Bijan Ghamami
1075 Market Street, Unit 301,
San Francisco, CA 94103

TO ALL INTERESTED PERSONS:
1. Petitioner **Sean Bijan Ghamami**
for a decree changing names as follows:

Sean Bijan Ghamami changed to **Sean Grant**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: **July 18, 2019** Time: **9:00 AM**
Dept: **514** Room: **514**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102**

**NEYL WEBB, Clerk
DATED - June 05, 2019**

06/06/19 + 06/13/19 + 6/20/19 + 06/27/19

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
CHANGE OF NAME
CASE NO. CNC 19-554953

PETITIONER OR ATTORNEY
Katie Michelle Poplin
1923 Jackson Street
San Francisco, CA 94109

TO ALL INTERESTED PERSONS:
1. Petitioner **Katie Michelle Poplin and Mario Gonzales**
for a decree changing names as follows:

Raiden Penelope Poplin Gonzales changed to
Raiden Penelope Poplin

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: **August 06, 2019** Time: **9:00 AM**
Dept: **514** Room: **514**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102**

**ROSSALY DE LA VEGA, Clerk
DATED - June 24, 2019**

06/27/19 + 07/03/19 + 07/11/19 + 07/18/19

Rosendin Welcomes 92 Summer Interns From 46 Universities

Continued from page 1

Tom Sorley. “We try to give our Interns the right amount of responsibility, guidance and freedom so they can succeed no matter what industry they choose.”

Rosendin Interns are assigned to offices across the country where they work alongside full-time employees solving real-world construction industry challenges in Project Management, Estimating, Engineering, Safety, Cost Accounting and more.

Charla Johnson is a Civil Engineering major at the University of Arizona who returned for a third internship with Rosendin at its regional office in Aiea, Hawaii.

“After my first-year interning at Rosendin, I knew this was the company I wanted to work for when I graduate and potentially until I retire,” said Johnson. “During my past two internships, I spent the first half in the office and the second half in the field, which allowed me to learn a lot and get exposure to various things.”

Seth Frank, a Junior at UC Berkeley, returned to Rosendin for his second internship. He’s studying Mechanical Engineering and will be working as a Project Management Intern at the San Francisco International Airport.

“Rosendin’s intern program provides the perfect blend of guidance and responsibility, making sure that I can complete meaningful tasks,” said Frank. “The team I’m working with is phenomenal, and my senior project manager and mentor have helped me learn a ton and convinced me to pursue a career within construction management, hopefully with Rosendin.”

Will O’Rourke is a second year Safety Intern at Rosendin’s Charlotte, North Carolina office who is entering his senior year at Murray State University where he is studying Occupational Safety and Health.

“My internship experience at Rosendin has been nothing less than a first-class eye opener to the professional world,” said O’Rourke. “Rosendin gives you the freedom, as an intern, to complete tasks your desired way, but they also hold you accountable and make sure you’re aware of the job completion date.”

This year, Rosendin is celebrating 100 years in business with a variety of events including a look at “100 Empowering Events” that shaped the company. They are being shared online with #Rosendin100 and #SharedSuccess1919.

For more information on Rosendin’s services, history, and impact, visit www.rosendin.com.

About Rosendin:

Rosendin, headquartered in San Jose, Calif., is an employee-owned electrical contractor. With revenues upwards of \$2 billion, Rosendin is one of the largest electrical contractors in the United States employing over 6,000 people. For 100 years, Rosendin has created a reputation for building quality electrical and communications installations, building value for clients, and building people within the company. For more information, visit www.rosendin.com

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